



Owned and operated by the Boyett family for over 46 years.

05.06.15

Based upon our findings and experience over the past 48 years it is our estimation and opinion it is better to rent the dynamic duel water softener and carbon filter rather than purchasing.

Here are the financial and scientific facts with links to our web page (our web page has more detailed information why it is important that this water treatment equipment be changed 'or rebuilt' every 5 years to sustain the quality and prevent low water pressure and plumbing problems.)

Purchasing the Dynamic Duel water softener and carbon filter vs. renting

**To purchase** the Dynamic Duel water softener and carbon filter the initial investment is \$3,662.90 (this includes tax). The plumbing is an additional fee.

The cation resin and the carbon media will need to be changed every 5 years to maintain sustainable soft water and clean filtered water; and the valves will have to be rebuilt. The price for this work is \$2,485.15 (this is a big job; it requires 14 hours of work and transportation to perform this task). This price includes tax.

\$3,662.90 initial investment

+ \$2,485.15 rebuild in 5 years

**\$6,148.05**

Here is a link in which we explicate the inner workings of our water softeners and discuss the cation resin (the main ingredient of the water softener):

[http://www.azh2o.com/index.php?option=com\\_content&view=article&id=100](http://www.azh2o.com/index.php?option=com_content&view=article&id=100)

**To rent** a Dynamic Duel water softener and carbon filter each month is \$50.00 plus tax. \$3,000.00 plus tax Over 5 years .

Every 5 years we install a new Dynamic Duel water softener and carbon filter and brine tank at no charge. If there are advancements in technology; or we have to increase the size– this will be included.

\$3,241.50 (this includes tax)

Our Mission is to be the best water treatment company in the United States by providing exceptional customer service and exceptional products and services that exceed our clients' expectations. It is our goal to provide a safe working environment with the best tools to facilitate our work. Our company is committed to following the Water Quality Association's code of ethics; working with our co-workers and clients honorably and with the highest degree of respect and integrity. We are proud that we work drug free.



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Renting a Dynamic Duel water softener and carbon filter over a 5 year period vs. purchasing; you will save \$3,406.55 = \$2,906.55 + \$500.00 savings 'with the rewards program'

If you are kind to make a positive comment about our company every 6 months (on BBB 'you can make a positive comment every 3 years about our company'; Yelp.com, Kudzu.com, Google.com, Angie's List) we will give you one month free. By participating in this rewards program you will save an additional \$500.00

This is a link with more information on this subject:

<http://azh2o.com/>

The current population in the Phoenix metro area is 4.33 million people

[http://en.wikipedia.org/wiki/Phoenix\\_metropolitan\\_area](http://en.wikipedia.org/wiki/Phoenix_metropolitan_area)

Currently ranked 6th in population, it is predicted that Phoenix will rank 4th by 2020 [http://en.wikipedia.org/wiki/Phoenix,\\_Arizona](http://en.wikipedia.org/wiki/Phoenix,_Arizona) (totaling over 7 million inhabitants 'as we understand').

Because we live in the desert, our water is scarce. In order to provide for our present and future water needs; more water will be drawn from the Central Arizona Project (CAP) <http://www.cap-az.com/>.

The cities have to heavily chlorinate the water. The chlorine is removed by 100% 'by our carbon filter and cation resin duel'. This causes the carbon media and the resin media to disintegrate. If no action is taken on the carbon and cation resin media (this can cause low water pressure and plumbing problems). Through continued scientific study 'and field diagnostic of carbon media and cation exchange resins' (I have inspected over 1,000 water softeners 'in the field' since February 18, 2010') we are learning the tipping point on all water softeners and all whole house carbon filters is currently 5 years.

For this reason; when you rent a Dynamic Duel water softener and carbon filter – we change the unit every 5 years (at no charge). This will keep the unit sustainable. If any adjustments are needed 'at any time' there is no additional fee for service. We feel \$50/month plus tax is a very affordable service fee for the level of service, dependability and convenience we will provide you.

Respectfully,

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www.azh2o.com  
**Boyett Family**  
**Rayne**®  
Water Conditioning



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**All of our installations include this bypass valve 'with inserted screen (shown in this picture -on the left hand side)'. This 'inserting screen in the bypass technique' is a world- wide industry process invention (by our company) 'which we have been utilizing since 2009 (one of our customers suggested it)'. We call this product: The Boyett's Family bypass with screen.**



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**38 EAST 5TH AVENUE • MESA, ARIZONA 85210 • (480) 969-7251 • Fax: (480) 464-1997**  
<http://www.azh2o.com>



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We feel that this process invention will save our clients thousands of dollars over time. We have heard stories of people having to spend \$5,000 to clean water treatment media out of their plumbing and fixtures 'because they had water equipment that did not include **The Boyett's Family bypass with screen.**

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